



# Case study

## Oil & Gas

### Service & Added-Value

The leading manufacturer and supplier of Subsea Riser systems in the North Sea were experiencing delivery issues due to short forward visibility of their own order book which led to urgent product deliveries outside lead-time.

### Impact & Cost:

- Late deliveries to their customers
- Loss of faith
- Potential for lost business

### Solution & Opportunity

Utex UK responded by offering a stocking and call off value proposition that gave continuity of supply and ability to react and service urgent requirements.

### Cost Saving

- Reduced customer inventory
- Economies of scale benefits in batch size pricing
- Retention of business

### Big Benefit Statement

Utex UK provided a solution to overcome their Supply Chain and Inventory issues whilst also providing an overall cost saving.



Image courtesy of num\_skyman/ FreeDigitalPhotos.net

**Utex Industries UK Limited**  
Jubilee Industrial Estate, Ashington, Northumberland, NE63 8UA

+44 1670 819513

**Utex Industries, Inc. Headquarters**  
10810 Katy Freeway, Houston, TX 77043

+1 800 359 9229